

The Wisdom Decision™

Practical techniques for making inspired decisions – a toolkit for leaders

- For whom**
- *Managers and executives who want to improve their decision-making skills and exploit the full potential of each decision*
 - *Leaders who want to deepen their insight and develop their visionary potential*



Photograph Amelia Stein

Course Director
Martin Boroson, trainer,
consultant, author

The Wisdom Decision™ is a practical training that marries ancient wisdom skills with modern decision science. Uniting the analytic techniques of business, the emotional skills of psychotherapy, the creative approach of artists, and the insight skills of spiritual practice, this broad-based approach gives you a clear, comprehensive model that can be applied to every major decision.

The simple, radical premise of The Wisdom Decision™ is that each major decision presents us with a priceless opportunity to gain in wisdom and express our true potential.

Science is organised knowledge. Wisdom is organised life.

IMMANUEL KANT

Course content includes

- training in analytic, emotional, practical and creative intelligence
- exercises to unlock higher intelligence and inspiration
- understanding chance, change, uncertainty and complexity
- opportunity to work (confidentially) on current personal and professional decisions

Course Background

While at the Yale School of Management, Martin Boroson studied the conventional, quantitative techniques of business and government, but became keenly aware of their shortcomings. When used in isolation, these methods can lead to unbalanced decisions and missed creative and strategic opportunities. Seeking broader models and innovative approaches, he launched a discussion series at Yale on spirituality and management, and began to study the decision-making techniques used in psychology, the arts, and the wisdom traditions. After more than ten years coaching people through major life transitions, he brought this wide range of approaches together to create The Wisdom Decision™.

Martin Boroson is an eloquent and gifted presenter. He combines thoughtfulness and deep knowledge with a capacity to move people as well as give them new ideas.

Professor Stephen G Wright MBE, St. Martin's College, Lancaster

The Wisdom Decision™ will help you:

- Develop a systematic approach to all major decisions.
- Bring out the true potential of your team.
- Think clearly and build logical models for problem-solving.
- Refine personal values and organisational ethics.
- Find creative solutions to current problems.
- Respond better to new information.
- Correct decision-making imbalances and blind spots.
- Manage uncertainty and change.
- Unblock stagnant decision-making processes.
- Create a strong culture for excellence and wisdom.
- Tap the unconscious mind for ideas and inspiration.
- Develop your potential as a visionary leader.

Course leader

Martin Boroson studied philosophy and political theory at Yale University and earned an MBA from the Yale School of Management. An accredited psychotherapist, he was trained in the psychology of breakthrough experiences with Dr. Stanislav Grof, and has facilitated thousands of clients in intensive personal development workshops. He is the founder of the Temenos Project, which won a three-year grant from the Arts Council of Ireland to develop excellence and innovation in the arts. He is a student of Zen meditation and is the author of the award-winning interfaith spiritual parable, *Becoming Me* (publ. Frances Lincoln, 2000). Marty has taught The Wisdom Decision™ in corporate and non-profit institutions, as well as private executive coaching.

Contact Marty at: info@wisdomdecision.com

A warrior accepts that we can never know what will happen to us next. We can try to control the uncontrollable by looking for security and predictability, always hoping to be comfortable and safe. But the truth is that we can never avoid uncertainty. This not knowing is part of the adventure ...

PEMA CHÖDRÖN

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Dates, times and venue

Monday and Tuesday March 7, 8 2005 from 0930 to 1730 at IMI, Sandyford Road, Dublin 16.

Fee

Inclusive of tuition, documentation, morning coffee, lunch and afternoon tea, the fee is €975 for corporate members and €1,220 for non-members. Fees are payable in advance. Cancellations: There will be a 25% charge for cancellations received within 10 days of the start of the workshop.

Booking

www.courses.imi.ie
eMail RegOffice@imi.ie
Post/Fax form below

Further information

Contact Andrew Mc Laughlin, Director of Training and Development, IMI
Direct line (353-1) 207 8413
FreeFone 1800 22 33 88
From UK 0800 97 32 50
eMail Andrew.McLaughlin@imi.ie

Accommodation at IMI Residence

Stay on-site in our new contemporary style bedrooms with TV, study-desk, tea/coffee facilities and telephone. Guests enjoy use of the gymnasium and complimentary continental breakfast. To book, please contact IMI Residence phone (01) 207 5900, eMail Reservations@imires.ie

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March 7,8 2005 Code 5 156 12

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